

# Data Cleansing & Deduplication

## CLIENT PROFILE



**Company** Juniper Networks

**Industry** IT

**Country** Asia-Pacific

## OUR RELATIONSHIP

- **Been our Client for 2 years !**
- **Star Solutions is the central agency to manage all of the data cleansing, deduplication and processing for Juniper Asia-Pacific..**

## THE CHALLENGE

- Data is collected on a weekly basis from several lead generation campaigns across the region.
- Ensure that all the data that is collected is cleansed, duplicates are removed and that it is processed within 3 days and uploaded to Juniper's global database.
- Avoid manual processing.
- Data quality, process and speed is key to Juniper Networks.

## OUR APPROACH

- Upon understanding Client's requirements, Star Solutions set-up the data interfaces and automated the end-to-end process for Juniper.
- Using STARDriver® Data Manager, all the data is processed efficiently and daily in an automated and structured manner.
- Cleansed and deduplicated data is uploaded to Juniper's global database on a weekly basis.

## RESULTS

- All SLAs are being met.
- 8 countries have been very pleased with our services for 2 years now !

## CHANNELS / SERVICES USED

